

February 18, 2002

Ms. Ashley Super **lowa Department of General Services** Hoover State office Building Level A Des Moines, Iowa 50319-0105

Dear Ms. Super:

I appreciate the opportunity to present this response to your Invitation to Qualify #BD80200S102 dated June 8, 2001. We believe RSM McGladrey, Inc. is in an excellent position to respond.

RSM McGladrey, Inc. is the seventh largest full service consulting and accounting firm operating over 100 offices across the United States. We currently offer a wide range of professional services to many types of clients throughout the country. In our lowa office, we employ over 100 information technology specialists who are dedicated to clients throughout the state. RSM McGladrey, Inc. is uniquely qualified for this response because our lowa Information Technology Group located in Des Moines includes consultants with experience in many of the technologies you employ.

In subsequent sections of this document we will familiarize you with our skills and experience. We will itemize our capabilities and explain why we are proud to offer them to you.

RSM McGladrey, Inc. has a proven track record of successful projects with governmental agencies. We want to continue to work with the State of Iowa as you grow and evolve and we see this opportunity as a chance to again prove our expertise and commitment to your success.

Thank you in advance for your consideration of RSM McGladrey, Inc.

Sincerely,

RSM McGladrey, Inc.

Jeffrey J. Doty

Senior Business Development Director